

Job Description for SBIR/Innovation Graduate Student Fellowship -

Secure Healthcare Solutions

700 S Washington Ave, STE 200

Madison, SD 57042

Position Available: SBIR/Innovation Graduate Student Fellowship

Duration: 50% time for 12 months

Compensation: \$16,000, plus \$1,000 tuition assistance

Secure Healthcare Solutions (SHS) provides information privacy and security services to healthcare organizations. Security in the healthcare industry is currently undergoing dramatic change. The American Recovery and Reinvestment Act (ARRA) signed in 2009, provided stimulus money for health Information Technology. Part of ARRA, the Health Information Technology for Economic and Clinical Health Act (HITECH), specifically established requirements for ensuring the security of protected health information within healthcare entities. In response to this industry shift, SHS was formed as a sister company of Secure Banking Solutions which was a spin-off company of Dakota State University, specifically the national Center of Academic Excellence in Information Assurance Education. The heritage of SHSs' product line is from the processes and tools developed by SBS to secure financial information in the banking industry. SHS is now looking to commercialize its' product set and introduce its' services to healthcare entities on a regional basis.

The selected SBIR Innovation Graduate Fellow would work with SHS senior staff and SBIR program director for South Dakota, to assist with developing and implementing commercialization strategies addressing:

1. Product and service usage
2. Market and client research
3. Competitive Landscape for software and services
4. A financial analysis required to commercialize products and services. This also includes capital fund allocation and cost / benefit reports.
5. Support for the creation of commercialization sections of SBIR funding proposals.
6. Commercial Partnership research

If interested, please send cover letter and resume to jim.hanson@protectmyphi.com.